

# Level 2 Certificate in Introduction to Supply Chain and Operations

Regulator	Ofqual
Qualification Reference Number	601/8784/0
Qualification Start Date	1 May 2016
Last Date for Registration	30 April 2021
Available Age Ranges	Pre-16 x 16-18 ✓ 19+ ✓
Total Qualification Time	300 hours
Guided Learning	30 hours

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## About This Qualification

This qualification is designed to give learners an understanding of the workings of supply chains and the processes involved in its operation.

There are no formal entry requirements however, in order to benefit from undertaking the qualification learners should possess communication skills sufficient to allow them to address the assessment requirements.

Assessment should be through the production of a portfolio of evidence presented for assessment by a suitably qualified Assessor. Mandatory assessment methods, where applicable, can be seen within the individual unit details.

Those who undertake this qualification may wish to undertake further qualifications at a higher level in order to further develop their knowledge and skills within the warehousing industry.

## Qualification Overview

<b>Qualification Structure</b>	1 unit from Group A and a further 20 credits from Group A or Group B
<b>Assessor Qualification Required</b> (please check details of appropriate Assessor qualifications later within this document)	No
<b>IQA Qualification Required</b> (please check details of appropriate IQA qualifications later within this document)	No

Unit Title	Reference Number	Mandatory/Optional	Unit Level	Credit Value	Guided Learning (hours)
Introduction to Supply Chain	F/504/0341	Group A	2	10	10
Team Leader	Y/508/4040	Group A	2	10	10
Introduction to the Movement of Goods	L/508/4083	Group A	2	10	10
Introduction to Purchasing	Y/508/4085	Group A	2	10	10
Introduction to Manufacturing Planning and Control	H/508/4087	Group A	2	10	10
Introduction to International Trade and Freight	K/508/4088	Group A	2	10	10
Introduction to Warehousing and Inventory	T/508/4093	Group A	2	10	10
Introduction to Logistics	F/508/4095	Group A	2	10	10
Introduction to Business	F/508/4047	Group B	2	10	10
Team Development and Performance	R/508/4067	Group B	2	10	10
Introduction to Customer Service	F/508/4081	Group B	2	10	10
Introduction to Ports and Shipping	R/508/4098	Group B	2	10	10
Health and Safety in a Warehouse Environment	Y/508/4104	Group B	2	10	10
IT in Manufacturing	K/508/4107	Group B	2	10	10
Supplier Relationships	T/508/4109	Group B	2	10	10
Choose Supplies and Suppliers for Business	M/508/4111	Group B	2	10	10

## About SFEDI Awards

SFEDI Awards was founded in 2007 creating the first dedicated Awarding Organisation specialising in business enterprise and business support, a standing still enjoyed to this day within the UK.

Our qualifications are built on the extensive research that underpins the SFEDI® National Occupational Standards and the expertise of the Institute of Enterprise and Entrepreneurs, the UK's only professional Institute dedicated to enterprise.

With our qualifications having been designed to be flexible to meet the wide range of demand within enterprise learning, we recognise the needs of industry to develop enterprising and entrepreneurial individuals to support the sustainability and growth of business and the wider community.

As the only dedicated UK Awarding Organisation, SFEDI Awards designs and develops a range of bespoke business enterprise and business support qualifications that are delivered through members of our both UK based and international delivery network.

Within this we also develop and publish best practice materials and resources to support the delivery of our qualifications to a high standard to ensure that learners gain all they require when either starting or progressing their enterprise journey.

### Customer Feedback

We are always keen to understand learners and centres thoughts on the content of all aspects of our qualifications and welcome feedback. This can be done by emailing us at [customerservices@sfediawards.com](mailto:customerservices@sfediawards.com) and indicate in the header field, 'Customer Feedback'.

## The Regulated Qualifications Framework (RQF)

The Regulated Qualifications Framework (RQF) is the vehicle for regulating qualifications within England and vocational qualifications within Northern Ireland. The framework provides a single, simple system for cataloguing all qualifications regulated by Ofqual by both level and size.

Qualifications on the Regulated Qualifications Framework (RQF) have both a level and a size allocated to them in order to support individuals in making an informed choice about the most appropriate qualification for them.

Each RQF qualification title contains the following:

- ✓ The level of the qualification (from entry level to Level 8)
- ✓ The size of the qualification (Award/Certificate/Diploma)
- ✓ Details indicating the content of the qualification

Each qualification has a published structure setting out what must be achieved by an individual in order to demonstrate their knowledge and skills in order to meet the required standard as part of the delivery and certification process.

### Qualification Level

The level of a qualification relates to the complexity and difficulty associated with the development of the knowledge and skills of a particular subject.

Qualification levels start at Entry Level and then progress from Level 1 through to Level 8

### Qualification Size

The size of a qualification is an indication of the total amount of time a qualification will take to complete indicated using the term Total Qualification Time (TQT)

Qualification sizes are expressed using the terms Award, Certificate or Diploma

### Total Qualification Time (TQT)

Total Qualification Time (TQT) provides a guide of the average time it takes to complete a qualification broken down into two types of activity:

- ✓ **Guided Learning (GL)** - made up of activities completed by the learner under the direct instruction or supervision of a lecturer, supervisor or tutor whether through physical presence or electronic means provided as a measurement of time in hours
- ✓ **Total Qualification Time (TQT)** - made up of the Guided Learning (GL) plus all other time taken in preparation, study or any other form of participation in education or training but not under the direct supervision of a lecturer, supervisor or tutor provided as a measurement of time in hours

TQT is a new system used by the Regulator and will be phased in up to 31 December 2017.



## What Does SFEDI Awards Expect?

To offer this qualification an organisation is required to hold SFEDI Awards centre status and also apply for qualification approval. The latest information on the SFEDI Awards website can be viewed by [clicking here](#).

As we operate as a regulated Awarding Organisation we hold high regard to the standards of professional service we provide to centres and, in turn, the service centres deliver to their learners.

To support this we operate a number of policies and procedures to ensure that we always operate in a fair and open manner.

Published on the SFEDI Awards website are policies and procedures covering the following areas:

- ✓ Appeals
- ✓ Complaints
- ✓ Continuous Professional Development (CPD)
- ✓ Customer Service Policy
- ✓ Direct Claims Status
- ✓ Equal Opportunities
- ✓ Invoicing
- ✓ Qualification Titling in Marketing and Logo Usage
- ✓ Malpractice and Maladministration
- ✓ Privacy
- ✓ Quality Bulletins
- ✓ Reasonable Adjustments
- ✓ Recognised Prior Learning
- ✓ Registration and Certification
- ✓ Retention of Records
- ✓ Whistleblowing

We are continually updating the policies and procedures available to view through the website so please keep checking back to make sure you have the latest information available. You can see the latest versions of all of these policies by [clicking here](#).

### Learner Registration and Certification

Our online registration and certification system, Registr8, allows you to process information efficiently and quickly. You can register and certificate learners, produce reports, retrieve and view customer information and also access invoices and monitoring reports.

Learners should be registered with SFEDI Awards within 4 weeks of commencing the programme or qualification. It is the responsibility of the centre to obtain a Unique Learner Number (ULN), from the [Learner Records Service](#), and accurately enter this into the Registr8 system in order that learner achievements can be recorded on their Personal Learning Record (PLR).

SFEDI Awards centres must use the Registr8 system to indicate where a learner has successfully completed the qualification and/or units within it. Where a centre holds Direct Claims Status (DCS) certificates will be issued, where this is not the case an External Quality Assurer will contact the centre to arrange sampling.

## How We Monitor Qualification Delivery

We pride ourselves in the continued quality of the delivery of our qualifications through our delivery network and in order to ensure that this is maintained we conduct both folder and systems monitoring activities.

We provide two monitoring activity reviews per year where a member of our Monitoring Team will review your organisation's activities in order to provide feedback and support on your qualification delivery. If you think you need a visit simply contact our Customer Service Team on [customerservices@sfediawards.com](mailto:customerservices@sfediawards.com) or 0845 224 5928 and we will be more than happy to discuss your requirements with you.

You will be provided with a report on completion of the monitoring activity feeding back on your organisation's current performance against the SFEDI Awards Core Principles and planning activities to help support continuous improvement and the sharing of best practice.

In order to inform future monitoring activities, SFEDI Awards makes use of a risk rating system that provides an organisation with a rating determined by the findings of monitoring activities.

SFEDI Awards also conducts additional monitoring activities in order to provide support and ensure the continued quality of the delivery of our qualifications including:

- ✓ Customer Satisfaction Surveys
- ✓ Mystery Shopping
- ✓ Qualification Consultations and Reviews
- ✓ Thematic Reviews

Each of these allows us to ensure that the qualifications we provide and the way they are provided continues to support the development of the enterprise skills agenda and a truly entrepreneurial community.

### Direct Claims Status (DCS)

We operate a system called Direct Claims Status (DCS) providing you with the ability to certificate learners' achievements without the need for external monitoring activity taking place first. It is awarded at qualification level and not centre level and can be awarded and removed dependent on the consistency, quality and integrity of the qualification delivery within the centre.

Where a centre holds DCS a monitoring officer from SFEDI Awards will sample a selection of the folders worked on and completed since the last external monitoring activity.

Where a centre does not hold DCS for a qualification it will require an external monitoring activity to take place prior to being able to gain certification for learners.

### Internal Quality Assurance

Internal Quality Assurance will be completed by the SFEDI Awards centre and involves sampling of learners' documents and assessment decisions to ensure standardisation across Delivery/Assessment staff and consistency and fairness of assessment following Awarding Organisation requirements.

SFEDI Awards provides quality assurance documentation that can be used by the centre for recording quality assurance decisions. We have provided templates which can be used within the annex of this document or alternatively they, and other templates, can be accessed on the [SFEDI Awards website](#). These documents are

provided for the centre to use but, if the centre wishes to develop their own recording material, the minimum requirements must be met to ensure quality assurance practices are not disadvantaged. Minimum requirements can be accessed on the SFEDI Awards website.

## **Delivery/Assessment**

SFEDI Awards centre staff should work with learners to ensure they understand the nature of the qualification and assessment approach. Both centre staff and the learner should agree at the beginning of the assessment journey how the assessment will be undertaken and what each can expect from the other, including arranging times and dates for learning and assessment activity and support. The Delivery/Assessment staff will follow the principles of plan, judge and feedback as described within professional standards.

SFEDI Awards provides assessment documentation that can be used by the centre for recording the planning, judging and feeding back of assessments. We have provided templates which can be used within the annex of this document or alternatively they, and other templates, can be accessed on the SFEDI Awards website. These documents are provided for the centre to use but, if the centre wishes to develop their own recording material, the minimum requirements must be met to ensure assessment practices are not disadvantaged. Minimum requirements can be accessed on the SFEDI Awards website.

## **Delivery/Assessment/Quality Assurance Staff Requirements**

There is no requirement for Delivery/Assessment or Internal Quality Assurance staff to hold the Assessment or Internal Quality Assurance qualification. It is recommended that, as best practice, staff should be working towards these or already achieved the appropriate qualification. If the centre decides to use none qualified tutors/trainers/line managers for the delivery or quality assurance of a qualification, prior approval must be sought from SFEDI Awards.

If you wish to access public funding for the delivery of qualifications, please refer to your funding agency for delivery staff qualification requirements.

## Assessment Methods

The following provides examples and explanations of the most common forms of assessment methods. Other methods can be used by centres to enable learners to demonstrate they meet the standards as detailed within the units.

### Initial Assessment

Centres should complete an initial assessment with learners prior to the commencement of the qualification to ensure that the subject matter and level of the qualification is the most appropriate to meet their needs.

This initial assessment should also form part of the planning process so that the most appropriate methods of assessment are chosen to suit the learner and their learning environment whilst also meeting any mandatory assessment methods the qualification may contain.

### Mandatory Assessment Methods

Some units may require mandatory forms of assessment to be completed. SFEDI Awards will make note in each unit whether mandatory assessment methods apply. If it states that there are no mandatory assessment methods, a suggestion of the types of assessments that could be used will be provided.

### Expert Witness/Witness Testimony

These are provided by external people as the Delivery/Assessment staff cannot possibly be present at all times when a learner completes a task that could be used as evidence. The testimony will be expected to detail who and what the activity entailed and where the activity took place. A template for the collection of a witness testimony has been provided later within this document.

### Observation

This is a recorded report of an observed activity to show who and what the activity entailed and where the activity took place. It is normally recorded by the Delivery/Assessment staff and should be planned for. On occasions the opportunity may arise for a naturally occurring observation but this must not be seen as common practice. A template for the collection of an observation has been provided later within this document.

### Product Evidence

This is a work product, for example a letter or research, that has been produced which can support the evidencing of performance. When using this form of evidence it is important to ensure that confidentiality is adhered to and no information is provided that may compromise this. It may be appropriate to reference the location of product evidence within a professional discussion so that, if the quality assurer wishes to view it, then they can request a copy. A template for the collection of product evidence has been provided later within this document.

## Professional Discussion

This is a recorded report of a discussion between the learner and the Delivery/Assessment staff and should give real examples, where possible, of activity completed. It is normally recorded by the Delivery/Assessment staff and should be planned for. A Professional Discussion is not a question and answers session and should be led by the learner. A template for the collection of a professional discussion has been provided later within this document.

## Recognition of Prior Learning

Prior Learning can form part of the assessment process where the learner is able to demonstrate that they meet the assessment requirements for a unit through knowledge, understanding or skills that they already possess. In this instance the learner must provide evidence to show that the assessment criteria have been met.

The Assessor will make a professional judgement about the evidence presented, which could be in a variety of forms, including, a statement or professional discussion to explain what prior activity has taken place and how this links to the standards to be achieved. The assessment process for Recognition of Prior Learning should be rigorous, reliable and fair.

For full details of how recognition of prior learning can be used within SFEDI Awards qualifications please see the SFEDI Awards website.

## Simulation

In exceptional circumstances evidence from simulation can be used to complement the primary evidence drawn from business enterprise activities. Simulation should only occur where:

- ✓ The candidate would otherwise be precluded from providing the necessary evidence for demonstrating they met the requirements of the standards because of the nature of their business or business idea

Simulated activities should match as closely as possible those that occur in a real business environment. This is particularly important where these activities and their outcomes are being assessed to provide evidence to demonstrate the candidate is meeting the requirements of the standards. If simulation is to be used, prior agreement as to the arrangements must be sought from SFEDI Awards prior to the assessment taking place.

Activities should take place in a realistic working environment that:

- ✓ Is based on business enterprise activities, events, challenges and markets
- ✓ Includes a comprehensive range of demands, activities, constraints and challenges typical of those that would be met in real a business enterprise
- ✓ Gives candidates access to facilities, advice and support that would be normal for the business enterprise activity, event or type of challenge represented
- ✓ Places candidates under pressures of time, resources and access to support that would be normal in a business enterprise
- ✓ Is organised and managed as would a real business enterprise situation
- ✓ Is subject to normal workplace controls regarding health and safety, equal opportunities, and codes of conduct

## Authentication of Learner Evidence

Centres must have knowledge and certainty that all assessments undertaken are entirely the work of the learner being assessed and a statement of authenticity signed by the learner and Assessor must be present within the portfolio. A template to record this statement has been provided later within this document.

## Feedback

Feedback must be provided to the learner for each assessment carried out and recorded on the assessment documentation and should feed into both assessment planning and the completion of progress reviews. The feedback should provide the learner with information relating to:

- ✓ Whether the planned assessment has been completed
- ✓ The quality of the assessment completed
- ✓ What has been covered within the standards
- ✓ What is required to be completed to move the qualification forward

Templates to support the planning and feedback functions have been provided later within this document.

## Data Protection and Confidentiality

Many of the potential assessment methods that could be used in order to support the delivery of a qualification may lead to the inadvertent collection of data and confidential information, for example where a piece of product evidence has been gathered.

In these instances both the learner and the centre should take all reasonable steps to ensure that data protection and confidentiality legislation and policies are followed and data that should not be released within the public domain is protected.

## Protection of Minors in Evidence Collection

Where video or photography is used in order to collect evidence for the completion of a qualification, care should be taken where minors (those under 18) are included within. Both the learner and the centre have responsibility for ensuring child protection legislation and policies are followed and that minors are not put at risk.

If a minor is included within video and/or photographic evidence it is the responsibility of the centre to inform the learner of:

- ✓ The requirement to obtain the permission from the minor's parent or guardian prior to collecting the evidence
- ✓ The purpose of the restrictions that are in place when making use of video and/or photographic evidence
- ✓ The requirement to retain evidence for the purpose of quality assurance and the timeframe that evidence will be retained
- ✓ The requirement to store video and/or photographic evidence securely
- ✓ The associated child protection legislation

## Unit Structure

The following demonstrates the structure of units within SFEDI Awards qualifications:

<b>Unit Reference Number</b>	<b>Unit Title</b>
<b>Unit Status</b>	This will show whether the unit is mandatory or optional
<b>Unit Level</b>	Level allocated to the unit on the RQF unit databank
<b>Credit Value</b>	Credit value assigned to the unit
<b>Guided Learning</b>	Learning hours required to complete the unit under the guidance of a lecturer, supervisor or tutor whether through physical presence or electronic means

### Unit Overview and Main Outcomes

This will provide you with the rationale for the unit and the knowledge and skills the learner will develop by undertaking the unit.

### Assessment and Grading of This Unit

This will provide you with the grading structure for the unit and also will list the mandatory and/or suggested assessment methods for use in the completion of the unit.

### Unit Content

This will provide you with the learning outcomes and assessment criteria that the learner must provide evidence for in order to complete the unit.

<b>Learning Outcome - The learner will:</b>	<b>Assessment Criterion - The learner can:</b>
This shows what the learner needs to know, understand or do	This sets out the criteria the learner must meet and provide evidence against in order to complete the unit

## Qualification Unit Details

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The following pages contain the units that are contained within this qualification



## F/504/0341 Introduction to Supply Chain

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**Unit Status** Group A

**Unit Level** 2

**Credit Value** 10

**Unit Learning hours** 10

### **Assessment and Grading of This Unit**

This unit is graded on a pass or fail basis and the learner must demonstrate evidence against all of the listed assessment criteria in order to achieve this unit.

The following provides examples of assessment methods that could be used to generate evidence for this unit. This list is not an exhaustive list and other methods can be used by the centre.

- ✓ Product evidence
- ✓ Learner statement/case study
- ✓ Pre-approved worksheets
- ✓ Professional discussion
- ✓ Recognition of prior achievement
- ✓ Recognition of prior learning
- ✓ Witness testimony

## Unit Content

<b>LO1</b>	<b>AC1.1</b>	<b>AC1.2</b>	
Understand the characteristics and links within a Supply Chain	Describe the characteristics of a supply chain	Explain the relationship between the links of a supply chain	
<b>LO2</b>	<b>AC2.1</b>	<b>AC2.2</b>	<b>AC2.3</b>
Understand the roles of other organisations in the supply chain	Explain the roles organisations play within a supply chain	Describe the organisation of a supply chain	Describe risks associated with the operation of a supply chain
<b>LO3</b>	<b>AC3.1</b>	<b>AC3.2</b>	<b>AC3.3</b>
Understand the communication and information sources within a supply chain	Explain the methods of communication used within a supply chain	Explain the importance of effective communication within a supply chain	Describe the potential barriers to effective communication within a supply chain

Y/508/4040 Team Leader

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**Unit Status** Group A

**Unit Level** 2

**Credit Value** 10

**Unit Learning hours** 10

**Assessment and Grading of This Unit**

This unit is graded on a pass or fail basis and the learner must demonstrate evidence against all of the listed assessment criteria in order to achieve this unit.

The following provides examples of assessment methods that could be used to generate evidence for this unit. This list is not an exhaustive list and other methods can be used by the centre.

- ✓ Product evidence
- ✓ Learner statement/case study
- ✓ Pre-approved worksheets
- ✓ Professional discussion
- ✓ Recognition of prior achievement
- ✓ Recognition of prior learning
- ✓ Witness testimony

## Unit Content

<b>LO1</b>	<b>AC1.1</b>	<b>AC1.2</b>	<b>AC1.3</b>	
Understand the roles and responsibilities of a team leader	Define what is meant by a team leader	Describe four roles and responsibilities of a team leader	Explain the team leaders' role in the development of team members	
<b>LO2</b>	<b>AC2.1</b>	<b>AC2.2</b>	<b>AC2.3</b>	
Understand the authority and accountability levels of a team leader	Explain the levels of authority of a team leader	Describe what is meant by accountability within a team leader role	Identify the team leader's responsibility for welfare in the work place	
<b>LO3</b>	<b>AC3.1</b>	<b>AC3.2</b>	<b>AC3.3</b>	
Understand how a team leader builds a shared sense of purpose with a team	Describe the team leader's role to support development of team members	Explain the benefits of team work on task achievement	Identify the factors that can motivate a team	
<b>LO4</b>	<b>AC4.1</b>	<b>AC4.2</b>	<b>AC4.3</b>	<b>AC4.4</b>
Understand the importance of effective communication with a team	Describe what is meant by effective communication methods	Explain the importance of effective communication within a team	Explain how to apply appropriate communication skills to different scenarios	Identify the potential barriers to effective communication

## L/508/4083 Introduction to the Movement of Goods

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**Unit Status** Group A

**Unit Level** 2

**Credit Value** 10

**Unit Learning hours** 10

### **Assessment and Grading of This Unit**

This unit is graded on a pass or fail basis and the learner must demonstrate evidence against all of the listed assessment criteria in order to achieve this unit.

The following provides examples of assessment methods that could be used to generate evidence for this unit. This list is not an exhaustive list and other methods can be used by the centre.

- ✓ Product evidence
- ✓ Learner statement/case study
- ✓ Pre-approved worksheets
- ✓ Professional discussion
- ✓ Recognition of prior achievement
- ✓ Recognition of prior learning
- ✓ Witness testimony

## Unit Content

<b>LO1</b>	<b>AC1.1</b>	<b>AC1.2</b>	<b>AC1.3</b>
Understand how characteristics of goods impact on their handling process	Describe three different types of goods and their characteristics	Describe the safety handling principles and security measures for moving different types of goods	Describe the factors that influence the flow of goods
<b>LO2</b>	<b>AC2.1</b>	<b>AC2.2</b>	<b>AC2.3</b>
Understand the concept of route planning and scheduling for the movement of goods	Explain the difference between regular and non-regular service types	Explain what is meant by a linear or hub and spoke route system	Describe different sources and destinations of goods to ensure the appropriate use of resources
<b>LO3</b>	<b>AC3.1</b>	<b>AC3.2</b>	<b>AC3.3</b>
Understand the characteristics of different modes of transportation	Describe the characteristics of the four main modes of transportation	Explain what is meant by inter-modal, intra-modal and combined transport	Explain how to identify an appropriate mode, or combination of modes, for any movement of goods
<b>LO4</b>	<b>AC4.1</b>	<b>AC4.2</b>	<b>AC4.3</b>
Understand the role of collection, storage and distribution	Describe the characteristics of a collection, storage and distribution centre	Describe the reasons for having a collection, storage and distribution centre	Describe how a collection, storage and distribution centre would work within a supply chain network
<b>LO5</b>	<b>AC</b>	<b>AC4.2</b>	<b>AC4.3</b>
Understand the main regulatory and enforcement bodies for movement of goods in own country	Explain the process of moving goods nationally	Explain the process of moving goods internationally	Describe the documentation required to move goods

## Y/508/4085 Introduction to Purchasing

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**Unit Status** Group A

**Unit Level** 2

**Credit Value** 10

**Unit Learning hours** 10

### Assessment and Grading of This Unit

This unit is graded on a pass or fail basis and the learner must demonstrate evidence against all of the listed assessment criteria in order to achieve this unit.

The following provides examples of assessment methods that could be used to generate evidence for this unit. This list is not an exhaustive list and other methods can be used by the centre.

- ✓ Product evidence
- ✓ Learner statement/case study
- ✓ Pre-approved worksheets
- ✓ Professional discussion
- ✓ Recognition of prior achievement
- ✓ Recognition of prior learning
- ✓ Witness testimony

**Unit Content**

<b>LO1</b>	<b>AC1.1</b>	<b>AC1.2</b>	<b>AC1.3</b>	<b>AC1.4</b>
Understand the features of the procurement and purchasing function	Describe the procurement function	Describe the role and functions of a purchasing system	Describe the features of the life cycle/total acquisition cost model	Explain the costs associated at different stages of the life cycle
<b>LO2</b>	<b>AC2.1</b>	<b>AC2.2</b>	<b>AC2.3</b>	
Understand the stages of the purchasing process	Describe the stages of the purchasing process	Describe the order processing cycle and lead time	Explain the importance of effective relationships between buyer and supplier	
<b>LO3</b>	<b>AC3.1</b>	<b>AC3.2</b>	<b>AC3.3</b>	<b>AC3.4</b>
Understand the concept of supply market information	Describe the supply market and its types	Explain the methods used to gain information about the supply market	Describe how a SWOT analysis could aid in gaining information	Explain the features of the supplier development process
<b>LO4</b>	<b>AC4.1</b>	<b>AC4.2</b>	<b>AC4.3</b>	<b>AC4.4</b>
Understand the requirements and processes of monitoring supplier performance	Explain how organisations select suitable suppliers	Explain the importance of monitoring supplier performance	Explain the information required to monitor supplier performance	Explain the importance of effective communication with suppliers
<b>LO5</b>	<b>AC5.1</b>	<b>AC5.2</b>	<b>AC5.3</b>	
Understand the importance of a contract in purchasing relevant to own country	Describe what is meant by a contract	Describe the standard terms of contracts within own country	Describe the consequences of not fulfilling the terms and conditions of a contract	



## H/508/4087 Introduction to Manufacturing Planning and Control

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**Unit Status** Group A

**Unit Level** 2

**Credit Value** 10

**Unit Learning hours** 10

### **Assessment and Grading of This Unit**

This unit is graded on a pass or fail basis and the learner must demonstrate evidence against all of the listed assessment criteria in order to achieve this unit.

The following provides examples of assessment methods that could be used to generate evidence for this unit. This list is not an exhaustive list and other methods can be used by the centre.

- ✓ Product evidence
- ✓ Learner statement/case study
- ✓ Pre-approved worksheets
- ✓ Professional discussion
- ✓ Recognition of prior achievement
- ✓ Recognition of prior learning
- ✓ Witness testimony

## Unit Content

<b>LO1</b>	<b>AC1.1</b>	<b>AC1.2</b>	<b>AC1.3</b>
Understand the manufacturing process	Describe the key features of the manufacturing process	Describe the process of converting inputs into outputs	Explain the main processes in the assembly process
<b>LO2</b>	<b>AC2.1</b>	<b>AC2.2</b>	<b>AC2.3</b>
Understand the process of engaging external organisations to participate in the manufacturing process	Describe why it may be appropriate to engage external organisations	Describe the process of engaging external organisations	Describe how decisions are made that may lead to a 'make or a 'buy' decision
<b>LO3</b>	<b>AC3.1</b>	<b>AC3.2</b>	<b>AC3.3</b>
Understand the importance of production planning	Explain two examples of effective production planning	Explain how to devise a simple production plan	Explain two reasons to support production material control
<b>LO4</b>	<b>AC4.1</b>	<b>AC4.2</b>	<b>AC4.3</b>
Understand manufacturing improvement techniques	Describe two manufacturing improvement techniques	Explain what is meant by manufacturing, planning and control systems	Explain the benefits of effective production planning and control systems

## K/508/4088 Introduction to International Trade and Freight

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**Unit Status** Group A

**Unit Level** 2

**Credit Value** 10

**Unit Learning hours** 10

### **Assessment and Grading of This Unit**

This unit is graded on a pass or fail basis and the learner must demonstrate evidence against all of the listed assessment criteria in order to achieve this unit.

The following provides examples of assessment methods that could be used to generate evidence for this unit. This list is not an exhaustive list and other methods can be used by the centre.

- ✓ Product evidence
- ✓ Learner statement/case study
- ✓ Pre-approved worksheets
- ✓ Professional discussion
- ✓ Recognition of prior achievement
- ✓ Recognition of prior learning
- ✓ Witness testimony

## Unit Content

<b>LO1</b>	<b>AC1.1</b>	<b>AC1.2</b>	<b>AC1.3</b>	<b>AC1.4</b>
Understand trade and freight	Describe what is meant by the terms trade and freight	Explain the difference between local and international trade	Explain the link between trade, freight, goods and transport	Explain the various elements that make local and international trade possible
<b>LO2</b>	<b>AC2.1</b>	<b>AC2.2</b>	<b>AC2.3</b>	<b>AC2.4</b>
Understand how to identify the goods to be traded	Explain how to identify the goods to be traded	Explain the roles of different organisations and agencies involved in the process of moving freight	Explain current legislation and regulations for goods to be traded for: 1 Customer requirements 2 Preferred methods for transportation 3 Supplier information 4 Customer regulatory requirements	Explain how documentation should be completed for trade
<b>LO3</b>	<b>AC3.1</b>	<b>AC3.2</b>	<b>AC3.3</b>	
Understand how to identify, select and recommend suitable modes of transporting goods	Describe different methods of transporting goods	Explain the advantages and disadvantages of using: 1 Road 2 Rail 3 Sea 4 Air	Describe appropriate trade terms and international standards for: 1 Freight carriage 2 Insurance 3 Cost	

<b>LO4</b>	<b>AC4.1</b>	<b>AC4.2</b>	<b>AC4.3</b>	
Understand the legislation and regulations relevant to the transportation of goods	Describe own countries current legislation and regulations for the transportation of goods by: 1 Road 2 Rail 3 Sea 4 Air	Explain how to obtain all relevant information to transport goods for: 1 Health, safety and security requirements 2 Trade barriers 3 Methods to monitor the goods 4 License and permit 5.2.5 Customs and revenue	Explain how goods are monitored during transportation	
<b>LO5</b>	<b>AC5.1</b>	<b>AC5.2</b>	<b>AC5.3</b>	
Understand how to identify problems that can occur in international trade	Explain what is meant by INCOTERMS in international trade	Explain the potential problems that can exist in international trade	Explain ways to minimise the potential problems in international trade	

## T/508/4093 Introduction to Warehousing and Inventory

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**Unit Status** Group A

**Unit Level** 2

**Credit Value** 10

**Unit Learning hours** 10

### **Assessment and Grading of This Unit**

This unit is graded on a pass or fail basis and the learner must demonstrate evidence against all of the listed assessment criteria in order to achieve this unit.

The following provides examples of assessment methods that could be used to generate evidence for this unit. This list is not an exhaustive list and other methods can be used by the centre.

- ✓ Product evidence
- ✓ Learner statement/case study
- ✓ Pre-approved worksheets
- ✓ Professional discussion
- ✓ Recognition of prior achievement
- ✓ Recognition of prior learning
- ✓ Witness testimony

## Unit Content

<b>LO1</b>	<b>AC1.1</b>	<b>AC1.2</b>
Understand the purpose and characteristics of inventory	Describe what is meant by the term Inventory and its purpose	Describe why it is important to control inventory levels
<b>LO2</b>	<b>AC2.1</b>	<b>AC2.2</b>
Understand how goods are received in a warehouse	Explain the processes used to receive and verify goods that arrive in a warehouse	Describe the environmental arrangements for the storage of goods within a warehouse
<b>LO3</b>	<b>AC3.1</b>	<b>AC3.2</b>
Understand key warehousing activities and the importance of Manual Handling Equipment	Describe four warehouse activities	Explain the importance of Manual Handling Equipment
<b>LO4</b>	<b>AC4.1</b>	<b>AC4.2</b>
Understand the health and safety arrangements in a warehouse environment	Describe the employer's responsibilities for health and safety in a warehouse	Describe the employee's responsibilities for health and safety in a warehouse

## F/508/4095 Introduction to Logistics

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**Unit Status** Group A

**Unit Level** 2

**Credit Value** 10

**Unit Learning hours** 10

### **Assessment and Grading of This Unit**

This unit is graded on a pass or fail basis and the learner must demonstrate evidence against all of the listed assessment criteria in order to achieve this unit.

The following provides examples of assessment methods that could be used to generate evidence for this unit. This list is not an exhaustive list and other methods can be used by the centre.

- ✓ Product evidence
- ✓ Learner statement/case study
- ✓ Pre-approved worksheets
- ✓ Professional discussion
- ✓ Recognition of prior achievement
- ✓ Recognition of prior learning
- ✓ Witness testimony



## Unit Content

<b>LO1</b>	<b>AC1.1</b>	<b>AC1.2</b>
Understand the function of logistics	Describe what is meant by the term logistics	Describe the purpose and function of logistics
<b>LO2</b>	<b>AC2.1</b>	<b>AC2.2</b>
Understand the logistics activities used by organisations	Describe the types of logistics activities carried out in a range of organisations	Describe the performance measures used in Logistics activities
<b>LO3</b>	<b>AC3.1</b>	<b>AC3.2</b>
Understand the effective contribution to a business in the logistics sector	Describe the organisational policies and procedures, in relation to making an effective contribution to a business in the logistics sector, that relates to: 1 Health, safety and security 2 Personal protective clothing 3 Work role 4 Quality standards	Describe communication methods that can positively impact upon a business within the logistics sector

## F/508/4047 Introduction to Business

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**Unit Status** Group B

**Unit Level** 2

**Credit Value** 10

**Unit Learning hours** 10

### **Unit Overview and Main Outcomes**

### **Assessment and Grading of This Unit**

This unit is graded on a pass or fail basis and the learner must demonstrate evidence against all of the listed assessment criteria in order to achieve this unit.

The following provides examples of assessment methods that could be used to generate evidence for this unit. This list is not an exhaustive list and other methods can be used by the centre.

- ✓ Product evidence
- ✓ Learner statement/case study
- ✓ Pre-approved worksheets
- ✓ Professional discussion
- ✓ Recognition of prior achievement
- ✓ Recognition of prior learning
- ✓ Witness testimony

## Unit Content

<b>LO1</b>	<b>AC1.1</b>	<b>AC1.2</b>	
Understand the purpose and functions of a range of business organisations	Identify and describe the range of different types of businesses and their purpose	Identify and describe the different functions or departments within a business	
<b>LO2</b>	<b>AC2.1</b>	<b>AC2.2</b>	<b>AC2.3</b>
Understand the importance of communication skills in a business environment	Describe the target audience and the information required for communication	Explain what techniques and methods can be used to communicate information effectively	Describe effective communication techniques and methods according to the target audience
<b>LO3</b>	<b>AC3.1</b>	<b>AC3.2</b>	<b>AC3.3</b>
Understand the scale and scope of quality management systems	Describe the importance of quality management systems	Describe the benefits of two different types of quality management standards	Describe the quality objectives in order to achieve a successful quality management system
<b>LO4</b>	<b>AC4.1</b>	<b>AC4.2</b>	<b>AC4.3</b>
Understand customer expectations and satisfaction	Explain what expectations a customer may have	Describe how to develop the long term relationship between the customer and the organisation	Explain how to develop personal effectiveness to improve customer satisfaction
<b>LO5</b>	<b>AC5.1</b>	<b>AC5.2</b>	
Understand how to utilise and manage resources safely	Describe each of the five most important resources in an organisation	Identify ways to maintain and safeguard an organisation's most important resources	
<b>LO6</b>	<b>AC6.1</b>	<b>AC6.2</b>	<b>AC6.3</b>
Understand the importance of cost accounting in business	Explain the importance of a cost recording system within an organisation	Describe the component parts of cost accounting	Explain the importance of preparing a basic balance sheet and profit and loss account for an organisation

## R/508/4067 Team Development and Performance

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**Unit Status** Group B

**Unit Level** 2

**Credit Value** 10

**Unit Learning hours** 10

### **Assessment and Grading of This Unit**

This unit is graded on a pass or fail basis and the learner must demonstrate evidence against all of the listed assessment criteria in order to achieve this unit.

The following provides examples of assessment methods that could be used to generate evidence for this unit. This list is not an exhaustive list and other methods can be used by the centre.

- ✓ Product evidence
- ✓ Learner statement/case study
- ✓ Pre-approved worksheets
- ✓ Professional discussion
- ✓ Recognition of prior achievement
- ✓ Recognition of prior learning
- ✓ Witness testimony

## Unit Content

<b>LO1</b>	<b>AC1.1</b>	<b>AC1.2</b>	<b>AC1.3</b>	
Understand employee induction programmes and continuous training plans	Explain the need for an induction programme for new team members	Explain how to obtain the relevant information to compile an induction programme for new staff	Explain how to obtain the relevant information to plan the required training for new team members	
<b>LO2</b>	<b>AC2.1</b>	<b>AC2.2</b>	<b>AC2.3</b>	<b>AC2.4</b>
Understand how to communicate and set team objectives that also address organisational needs	Explain how to develop an action plan for a team that incorporates SMART objectives	Explain how to plan and allocate tasks to a team to achieve the objectives	Explain how to identify the skills and knowledge required by a team to meet those objectives	Explain how to design a team training session to address skills and knowledge gaps
<b>LO3</b>	<b>AC3.1</b>	<b>AC3.2</b>	<b>AC3.3</b>	
Understand ways to support team members and how to promote opportunities and handle difficulties	Describe ways to engage and support team members from the initial planning stages	Explain how to review the potential difficulties that could occur within teams	Describe ways to overcome team difficulties	
<b>LO4</b>	<b>AC4.1</b>	<b>AC4.2</b>	<b>AC4.3</b>	<b>AC4.4</b>
Understand how to monitor and evaluate team performance against agreed objectives	Explain appropriate methods to monitor team progress in achieving agreed objectives	Explain how to give feedback to a team on their performance	Describe ways to give feedback on an individual's performance	Explain ways to acknowledge individual and team efforts

## F/508/4081 Introduction to Customer Service

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**Unit Status** Group B

**Unit Level** 2

**Credit Value** 10

**Unit Learning hours** 10

### **Assessment and Grading of This Unit**

This unit is graded on a pass or fail basis and the learner must demonstrate evidence against all of the listed assessment criteria in order to achieve this unit.

The following provides examples of assessment methods that could be used to generate evidence for this unit. This list is not an exhaustive list and other methods can be used by the centre.

- ✓ Product evidence
- ✓ Learner statement/case study
- ✓ Pre-approved worksheets
- ✓ Professional discussion
- ✓ Recognition of prior achievement
- ✓ Recognition of prior learning
- ✓ Witness testimony

## Unit Content

<b>LO1</b>	<b>AC1.1</b>	<b>AC1.2</b>	<b>AC1.3</b>	
Understand the principles of customer service	Explain the principles of customer service	Explain the importance of customer service to internal stakeholders	Explain the importance of customer service to external stakeholders	
<b>LO2</b>	<b>AC2.1</b>	<b>AC2.2</b>	<b>AC2.3</b>	<b>AC2.4</b>
Understand how to meet the needs of a diverse range of customer types	Explain the difference between internal and external customers	Explain how to deal with customers from different age ranges	Explain how to deal with customers from different cultures	Describe how to deal with customers who are angry, distressed, violent or upset
<b>LO3</b>	<b>AC3.1</b>	<b>AC3.2</b>	<b>AC3.3</b>	
Understand an organisation's policies and procedures for developing and maintaining effective relationships with customers	Describe the points included within an organisation's customer care policy	Explain the significance of developing and maintaining effective customer relations and the effects of not doing so	Explain the importance of an organisation maintaining an excellent customer service image	
<b>LO4</b>	<b>AC4.1</b>	<b>AC4.2</b>	<b>AC4.3</b>	
Understand the importance of evaluating levels of customer service	Explain the importance of evaluating customer service	Describe the most common methods used to evaluate customer service	Explain how the feedback from customers can be used to improve the quality of service	

## R/508/4098 Introduction to Ports and Shipping

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**Unit Status** Group B

**Unit Level** 2

**Credit Value** 10

**Unit Learning hours** 10

### **Assessment and Grading of This Unit**

This unit is graded on a pass or fail basis and the learner must demonstrate evidence against all of the listed assessment criteria in order to achieve this unit.

The following provides examples of assessment methods that could be used to generate evidence for this unit. This list is not an exhaustive list and other methods can be used by the centre.

- ✓ Product evidence
- ✓ Learner statement/case study
- ✓ Pre-approved worksheets
- ✓ Professional discussion
- ✓ Recognition of prior achievement
- ✓ Recognition of prior learning
- ✓ Witness testimony



## Unit Content

<b>LO1</b>	<b>AC1.1</b>	<b>AC1.2</b>	<b>AC1.3</b>
Understand the function of ports and shipping	Describe what is meant by the terms ports and shipping	Identify the key elements of ports and shipping	Explain the importance of ports and shipping
<b>LO2</b>	<b>AC2.1</b>	<b>AC2.2</b>	
Understand the role of ports and shipping	Explain how ports and shipping work within an organisational context	Describe the advantages and disadvantages of ports and shipping	
<b>LO3</b>	<b>AC3.1</b>	<b>AC3.2</b>	
Understand the policies and procedures that affect ports and shipping	Identify policies and procedures that affect ports and shipping within an organisational context	Describe how the policies and procedures identified affect ports and shipping within an organisational context	
<b>LO4</b>	<b>AC4.1</b>	<b>AC4.2</b>	
Understand how to monitor ports and shipping	Identify ways to monitor ports and shipping	Describe the importance of monitoring ports and shipping	

## Y/508/4104 Health and Safety in a Warehouse Environment

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**Unit Status** Group B

**Unit Level** 2

**Credit Value** 10

**Unit Learning hours** 10

### Assessment and Grading of This Unit

This unit is graded on a pass or fail basis and the learner must demonstrate evidence against all of the listed assessment criteria in order to achieve this unit.

The following provides examples of assessment methods that could be used to generate evidence for this unit. This list is not an exhaustive list and other methods can be used by the centre.

- ✓ Product evidence
- ✓ Learner statement/case study
- ✓ Pre-approved worksheets
- ✓ Professional discussion
- ✓ Recognition of prior achievement
- ✓ Recognition of prior learning
- ✓ Witness testimony

**Unit Content**

<b>LO1</b>	<b>AC1.1</b>	<b>AC1.2</b>	<b>AC1.3</b>	
Understand the role of legislation within a warehousing and storage environment	Identify appropriate sources of information about health and safety legislation	Explain how key health and safety legislation impacts on the job role	Explain the importance of protecting confidential information relating to health and safety	
<b>LO2</b>	<b>AC2.1</b>	<b>AC2.2</b>		
Understand the legal requirements for the storage and distribution of specific goods and materials	Describe where information can be obtained for advice about the storage and distribution of specific goods and materials	Explain what additional legal requirements are required for the distribution of specific goods and materials		
<b>LO3</b>	<b>AC3.1</b>	<b>AC3.2</b>	<b>AC3.3</b>	<b>AC3.4</b>
Understand how risk in the workplace affects roles and responsibilities	Identify possible health, safety and security risks in the workplace	Explain an employee’s responsibilities with regards to health, safety and security in the workplace	Explain the specific roles and responsibilities of colleagues with regards to health, safety and security in the workplace	Explain the aims and objectives of undertaking health and safety risk assessments
<b>LO4</b>	<b>AC4.1</b>	<b>AC4.2</b>	<b>AC4.3</b>	
Understand how to respond to incidents in the workplace	Explain the key procedures to be followed in the event of an accident within a warehouse organisation	Identify the appropriate safety equipment to be used according to the type of incident	Explain the organisational and legal reasons for reporting and recording accidents and incidents at work	

LO5	AC5.1	AC5.2	AC5.3	
Understand the role of Personal Protective Equipment within a warehousing and storage environment	Explain the employer's duties under legislation covering personal protective equipment and state how these are met	Describe the importance of the correct use and control of personal protective equipment	Describe the risks that can be controlled or minimised by using personal protective equipment	

K/508/4107 IT in Manufacturing

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**Unit Status** Group B

**Unit Level** 2

**Credit Value** 10

**Unit Learning hours** 10

**Assessment and Grading of This Unit**

This unit is graded on a pass or fail basis and the learner must demonstrate evidence against all of the listed assessment criteria in order to achieve this unit.

The following provides examples of assessment methods that could be used to generate evidence for this unit. This list is not an exhaustive list and other methods can be used by the centre.

- ✓ Product evidence
- ✓ Learner statement/case study
- ✓ Pre-approved worksheets
- ✓ Professional discussion
- ✓ Recognition of prior achievement
- ✓ Recognition of prior learning
- ✓ Witness testimony

## Unit Content

<b>LO1</b>	<b>AC1.1</b>	<b>AC1.2</b>	<b>AC1.3</b>
Understand the function of IT in manufacturing	Describe what is meant by IT in manufacturing	Identify the key elements of IT in manufacturing	Explain the importance of IT in manufacturing
<b>LO2</b>	<b>AC2.1</b>	<b>AC2.2</b>	
Understand the role of IT in manufacturing	Explain how IT in manufacturing works within an organisational context	Identify the advantages and disadvantages of IT in manufacturing	
<b>LO3</b>	<b>AC3.1</b>	<b>AC3.2</b>	
Understand the policies and procedures that affect IT in manufacturing	Identify the policies and procedures that affect IT in manufacturing within an organisational context	Describe how the policies and procedures identified affect IT in manufacturing within an organisational context	

## T/508/4109 Supplier Relationships

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**Unit Status** Group B

**Unit Level** 2

**Credit Value** 10

**Unit Learning hours** 10

### **Assessment and Grading of This Unit**

This unit is graded on a pass or fail basis and the learner must demonstrate evidence against all of the listed assessment criteria in order to achieve this unit.

The following provides examples of assessment methods that could be used to generate evidence for this unit. This list is not an exhaustive list and other methods can be used by the centre.

- ✓ Product evidence
- ✓ Learner statement/case study
- ✓ Pre-approved worksheets
- ✓ Professional discussion
- ✓ Recognition of prior achievement
- ✓ Recognition of prior learning
- ✓ Witness testimony

## Unit Content

<b>LO1</b>	<b>AC1.1</b>	<b>AC1.2</b>	<b>AC1.3</b>
Understand the function of supplier relationships	Describe what is meant by supplier relationships	Identify key elements of the supplier relationship	Explain the importance of supplier relationships
<b>LO2</b>	<b>AC2.1</b>	<b>AC2.2</b>	
Understand the role of supplier relationships	Explain how supplier relationships work within an organisational context	Identify the advantages and disadvantages of supplier relationships	
<b>LO3</b>	<b>AC3.1</b>	<b>AC3.2</b>	
Understand the policies and procedures that affect supplier relationships	Identify policies and procedures that affect supplier relationships within an organisational context	Describe how the policies and procedures identified affect supplier relationships within an organisational context	
<b>LO4</b>	<b>AC4.1</b>	<b>AC4.2</b>	
Understand how to monitor supplier relationships	Identify ways to monitor supplier relationships	Describe the importance of monitoring supplier relationships	



## M/508/4111 Choose Supplies and Suppliers for Business

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**Unit Status** Group B

**Unit Level** 2

**Credit Value** 10

**Unit Learning hours** 10

### Assessment and Grading of This Unit

This unit is graded on a pass or fail basis and the learner must demonstrate evidence against all of the listed assessment criteria in order to achieve this unit.

The following provides examples of assessment methods that could be used to generate evidence for this unit. This list is not an exhaustive list and other methods can be used by the centre.

- ✓ Product evidence
- ✓ Learner statement/case study
- ✓ Pre-approved worksheets
- ✓ Professional discussion
- ✓ Recognition of prior achievement
- ✓ Recognition of prior learning
- ✓ Witness testimony

## Unit Content

<b>LO1</b>	<b>AC1.1</b>	<b>AC1.2</b>	<b>AC1.3</b>
Understand how to prepare a schedule of the supplies needed for a business	Identify utilities, equipment (including IT), tools and materials that may be needed for a business	Explain how to prepare a schedule of what and when supplies may be needed for the business	Describe how to use the schedule to decide the resources that may be required, such as staff, time, storage space and costs
<b>LO2</b>	<b>AC2.1</b>	<b>AC2.2</b>	<b>AC2.3</b>
Know how to purchase supplies for a business	Identify different suppliers and purchase options for utilities, equipment, tools and materials	Compare costs and benefits of possible suppliers and choose the most favourable for a business	Identify how to keep accurate records of agreements with suppliers and who in a business should know about them
<b>LO3</b>	<b>AC3.1</b>	<b>AC3.2</b>	<b>AC3.3</b>
Know how to set up stock control of a business's supplies	Identify how and where different supplies are likely to be stored	Identify how the supplies should be managed and/or maintained, for example conditions of storage, shelf-life, waste products	Identify how and who might be best placed to keep records of stock in, stock out and restock levels

## Annex

The following pages provide documentation supplied for your use in the delivery of this qualification. We do not mandate the use of this documentation but if you choose to not make use of it then it is expected that you have the necessary documentation in place which meets the minimum requirements in order to allow delivery to take place in an effective and efficient manner.

## Learner Registration Form

<b>Full Name (as will appear on certificate)</b>	
<b>Title (delete as appropriate)</b>	Mr/Mrs/Miss/Ms/Dr/Prof
<b>Home Address</b>	
<b>Telephone Number</b>	
<b>Email Address</b>	
<b>Unique Learner Number (centre to source and enter this information)</b>	
<b>Qualification/Unit Title</b>	

<b>Date of Birth</b>		
<b>Gender (delete as appropriate)</b>	Male/Female	
<b>Disability (delete as appropriate)</b>	Yes/No/Not Stated	
<b>Ethnicity (tick as appropriate)</b>	Asian Bangladeshi	
	Asian Indian	
	Asian Pakistani	
	Any Other Asian Background	
	White and Black Caribbean	
	White and Black African	
	Asian and White	
	Any Other Mixed Background	
	Black African	
	Black Caribbean	
	Any Other Black Background	
	White British	
	White English	
	White Irish	
	White Scottish	
	White Welsh	
	Any Other White Background	
Chinese		
Other		

## Assessment Plan

<b>Learner Name</b>	
<b>Assessor Name</b>	
<b>Qualification/Unit Title(s)</b>	
<b>Date of Plan</b>	
<b>Next Review Date</b>	

**Feedback on previous planned tasks (to be used to explain the tasks that have been completed, how well the learner has performed and how much of the qualification has been achieved to date)**

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<b>Unit Reference Number</b>	<b>Description of task to be completed including any preparation requirements</b>	<b>Target Date</b>
Naturally occurring evidence may be used as appropriate but this will not be the main form of evidence generation		

<b>Learner Signature</b>		<b>Date:</b>
<b>Assessor Signature</b>		<b>Date:</b>
<b>IQA Signature (if sampled)</b>		<b>Date:</b>

## Assessment Report

<b>Learner Name</b>	
<b>Assessor Name</b>	
<b>Date of Assessment</b>	
<b>Evidence Reference Number</b>	

Tick one or more options below to indicate the method of assessment used

<b>Professional Discussion</b>	<input type="checkbox"/>	<b>Observation</b>	<input type="checkbox"/>	<b>Questioning</b>	<input type="checkbox"/>	<b>Product Evidence</b>	<input type="checkbox"/>
<b>Other (please specify)</b>							

Use the space below to provide a full account of the assessment carried out	Criteria covered by assessment

Use the space below to provide a full account of the assessment carried out	Criteria covered by assessment

Use this space to provide feedback to the learner:

Learner Signature		Date:
Assessor Signature		Date:
IQA Signature (if sampled)		Date:

## Witness Testimony Report

<b>Learner Name</b>	
<b>Assessor Name</b>	
<b>Witness Name</b>	
<b>Relationship to Learner</b>	
<b>Date of Witness Testimony</b>	
<b>Evidence Reference Number</b>	

<b>Use the space below to provide a full account of the witness testimony provided</b>	<b>Criteria covered by assessment</b>



Use the space below to provide a full account of the witness testimony provided	Criteria covered by assessment

Use this space to provide feedback to the learner:

Learner Signature		Date:
Assessor Signature		Date:
Witness Signature		Date:
IQA Signature (if sampled)		Date:

## Evidence Matrix Record

<b>Learner Name</b>		<b>Assessor Name</b>	
<b>IQA Name</b>		<b>Unit Number</b>	

Description of evidence (eg. CV, observation)	Evidence Reference Number	Assessment Criteria (enter the assessment criteria reference numbers below and tick in the corresponding column where the evidence referenced meets the requirement)													

Description of evidence (eg. CV, observation)	Evidence Reference Number	Assessment Criteria (enter the assessment criteria reference numbers below and tick in the corresponding column where the evidence referenced meets the requirement)													

I confirm that the evidence above meets the requirements of the unit in full and is the work of the learner. The evidence is also authentic, sufficient, valid and current to the standards required and the unit is now ready to be signed off as complete.

<b>Learner Signature</b>		<b>Date</b>	
<b>Assessor Signature</b>		<b>Date</b>	
<b>IQA Signature (if sampled)</b>		<b>Date</b>	

## Summative Statement

<b>Learner Name</b>	
<b>Qualification/Unit Title</b>	

## Learner Statement

I confirm that all of the evidence presented in relation to the above qualification/unit has been produced by myself and meets the requirement of being authentic, sufficient, valid and current to the standards required.

<b>Learner Signature</b>		<b>Date:</b>
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## Assessor Statement

I confirm that I have assessed all of the work produced and have ensured that the work is that of the above learner. I have ensured that during the learning process the evidence is authentic, sufficient, valid and current to the standards required.

<b>Assessor Signature</b>		<b>Date:</b>
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<b>IQA Signature (if sampled)</b>		<b>Date:</b>
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## Internal Quality Assurance Sampling Report

<b>Learner Name</b>	
<b>Assessor Name</b>	
<b>Qualification/Unit Title(s)</b>	
<b>Date of Sample</b>	
<b>Next Sample Date (if applicable)</b>	

<b>Type of sampling activity completed (tick at least one option on each of the first two rows):</b>					
<b>Interim sampling</b>	<input type="checkbox"/>	<b>Summative sampling (certification can be claimed)</b>	<input type="checkbox"/>	<b>Summative sampling (folder referred for actions)</b>	<input type="checkbox"/>
<b>Folder check</b>	<input type="checkbox"/>	<b>Observation of delivery (observation report attached)</b>	<input type="checkbox"/>	<b>Learner interview (interview record attached)</b>	<input type="checkbox"/>
<b>Other (please detail):</b>					

<b>Assurance of the assessment process (tick at least one option for each question):</b>	<b>Yes</b>	<b>No</b>
Has an initial assessment taken place?	<input type="checkbox"/>	<input type="checkbox"/>
Has an assessment/development plan been agreed with the learner?	<input type="checkbox"/>	<input type="checkbox"/>
Is the Assessor recording assessment outcomes after each assessment has taken place and providing the learner with feedback?	<input type="checkbox"/>	<input type="checkbox"/>
Has the Assessor confirmed authenticity, sufficiency, accuracy, consistency and validity whilst assessing the evidence?	<input type="checkbox"/>	<input type="checkbox"/>
Are the learner's assessment/development records being updated and completed on an ongoing basis?	<input type="checkbox"/>	<input type="checkbox"/>

Action points/feedback to the Assessor:

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Assessor Signature		Date:
IQA Signature		Date:

Actions complete (folder not ready for certification)		Actions complete (folder can be claimed for certification)	
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Assessor Signature		Date:
IQA Signature		Date:

## Learner Interview Record

<b>Learner Name</b>	
<b>Assessor Name</b>	
<b>Qualification/Unit Title</b>	
<b>Date of Interview</b>	

<b>Interview Questions:</b>	<b>Yes</b>	<b>No</b>	<b>N/A</b>
Did the Assessor explain the requirements of the programme and assessment methods at induction?			
Did the Assessor explain the appeals, the complaints and the whistleblowing procedures?			
Did the Assessor explain the quality assurance process and the part that the IQA, Awarding Organisation and Regulator play within this?			
Did anyone find out about any training you needed and organise for this to take place?			
Did the Assessor agree an assessment plan so that you understood what is required, by when and why in order to achieve the qualification?			
Did the Assessor consider your prior learning and experience in the development of the assessment plan?			
Did the Assessor review and update assessment plans to provide clear structure and guidance to you for the completion of the qualification?			
Do you feel you have received the required support to complete the required assessments?			
Do you feel you can discuss disagreements with assessment decisions with the Assessor?			
Do you feel the qualification will help you in the future?			
Have you been provided with advice and guidance on what you could progress to after the completion of this qualification?			

**Any other comments:**

<b>Learner Signature</b>		<b>Date:</b>
<b>IQA Signature</b>		<b>Date:</b>

# SFEDI<sup>®</sup>AWARDS

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